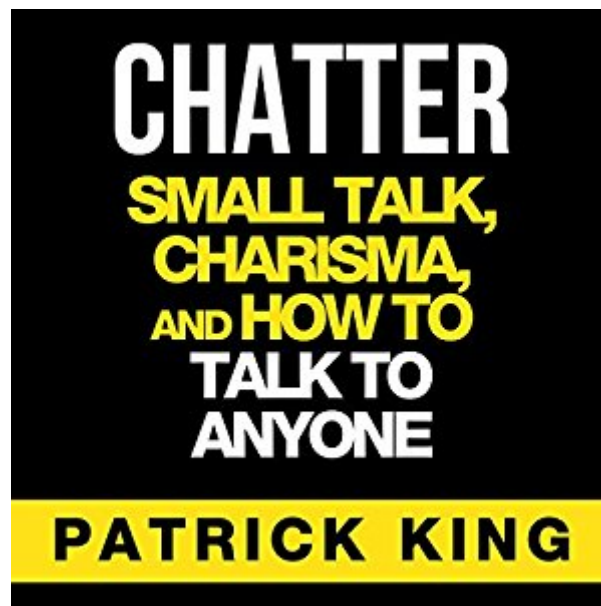


The book was found

Chatter: Small Talk, Charisma, And How To Talk To Anyone, The People Skills & Communication Skills You Need To Win Friends And Get Jobs



Synopsis

There are 3 simple questions to determine whether you should listen this book. Does the thought of "small talk" make you cringe? Do you wish you were more magnetic and charismatic? Do you want to learn how to instantly turn surface interactions into lasting and deep connections? If you answered "yes" to any of those questions, you need this book immediately! We've all heard that life is about who you know... but that's only half the picture. Chatter will show you step by step how to become the person who can build intimate rapport with anyone they meet, expertly work a room, win instant friends, and project a winning image that people will flock to. This isn't a book of one-liner conversation topics and generic "you can do it" tips that other books would have you believe will make you successful. Through my 20 Chatter principles, you will learn to master skills that will make you shine in everyday interactions, such as:

- How to bulletproof your verbal/non-verbal first impression and first 30 seconds of any interaction
- How to handle conversation lulls and silences - and prevent them in the first place
- 3 easy ways to be proclaimed as perceptive as a mind reader
- The best icebreakers for any situation (hint: use your surroundings!)
- Speaking comfortably on topics that you have little to zero knowledge on
- 4 ways to make people open up to you on an intimate level
- How to handle uncomfortable or hostile topics
- The best way to gracefully exit a conversation...

as well as advanced communication skills and techniques that will change your life:

- The building blocks of charisma and how you can embody them
- How to implement emotional intelligence in your daily life.

Book Information

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#183 in Books > Crafts, Hobbies & Home > Antiques & Collectibles

Customer Reviews

This book is chock full of great advice for introverted and socially awkward people like me. I've always been terrible at small talk with people I don't know too well, but after reading this and trying to employ its advice and tips, I've felt a lot more comfortable and my friends who know me have said they've seen a noticeable improvement in my awkwardness. I recently started a new job where I've had to meet tons of new people almost daily, and consciously thinking about some of the techniques in this book when doing so has made elevator rides a lot more bearable. I'd highly recommend. It's a quick, easy read in plain English.

As someone who doesn't need much coaching on the art of small talk or chatter, I was curious to check this book out and see what tips people who are uncomfortable speaking/interacting in social scenarios are getting. All in all the book isn't too off point. I definitely employ quite a few of these in my everyday conversations at work and in my personal life. I would caution against Cold Reads and talking exhaustively in a conversation though. There's much to be said about comfortable silence as well. Like every other advice book, take it with a grain of salt but there's definitely some value to it. Not bad for a short and inexpensive read.

I used to think that small talk is for people who don't know what to talk about and just wanna fill up the blanks.... This book is a great guide to show, prove and teach that small talk is actually a crucial social skill to master the game of life. It helped me a lot to become less dry, more fun and morejust myself. I especially liked the principle 4 about your life being a series of (mini) stories. In the past I used to think that I did not have anything interesting to tell people and above all strangers. I always remain at the factual level in conversations. I was boring lol. Now I open up much more easily and the tips helped me to know how to find stories to tell that I already have within me.

Let's be clear that this book by itself won't be changing your life... but if you actually read the chapters closely and understand what he's illustrating (quite clearly, I must add), you'll be on your way to being a more interesting and socially adept you. In the end, isn't that simple thing what we all want?

I've never naturally understood how some people just fit in. After reading this book I feel like I now have the tools to go from being a Social Geek to Social Dynamo. Watch out world here I come.

I really enjoyed how the book was a mix between social interaction theory and how-to steps to

improve. It helps to understand the reasoning behind why people do things, and the author explains it very well. The part about getting out of buzzkill topics I thought was really insightful in examining people's ulterior motives. I enjoyed this book a lot.

How do you tell an extroverted engineer? He looks at YOUR shoes while he's talking ! I consider myself pretty good at initiating conversations with strangers in all kinds of settings, yet I wasn't always that way. Observing how others do it, and forcing myself to adopt those skills came first out of necessity for my career advancement (talking to the boss or higher ups in social settings), then later just for the fun of meeting new and interesting people. Can you learn this skill from a book? I doubt it, it's like learning to ride a bike by reading about it. Reading this, I never thought "aha, that's how I got here from there". You gotta just start doing it, charge on despite the potential embarrassment, and learn from your mistakes. Go to ToastMasters, Dale Carnegie training, or someplace and force yourself to do some public speaking. Especially impromptu speeches. Once you can do that, it's much less of a problem striking up a conversation with a few people. But this book could at least give the introverted a place to start.

Good book for tips and tricks. I found that I am rather close to where I wanted to be in public except going up to women and talking to them. This book has fantastic ideas and suggestions for being social.

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